

# Brauer Supply Co.

HEATING, COOLING, INSULATION, FASTENERS and AIR FILTRATION  
WHOLESALE AND DISTRIBUTORS

ESTABLISHED 1881

November 18, 2020

Dear Brauer Supply Customer:

Together, we continue to face temporary changes in the ways we all conduct business and associate with our customers, neighbors, friends and family. The Coronavirus has impacted all of us in some way, but we are proud that the people of the United States and its business community have shown their mettle throughout this difficult time. Times like this also remind us of the true importance of our family, colleagues, customers, suppliers, friends and all others we care for.

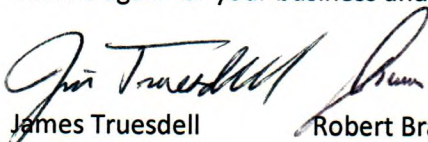
As an Essential Business, providing goods and services to other Essential Businesses and Essential Service providers, we have remained open for business and ready to help you through these trying times. We stand with the tradesmen, tradeswomen and companies that will help see this country through these uncertain times and know that we will all emerge from this stronger and reminded of the vital role we all play in making this country work.

We want to thank you for your continued business during this challenging situation and provide you with an update on our response to the COVID-19 Virus alert. Our management team is closely monitoring the information provided by the CDC, the World Health Organization and local health and governmental agencies. We are working to ensure your supply chain continues uninterrupted.

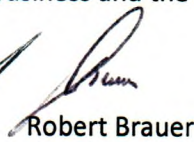
We continue to place the highest priority on the health and safety of our employees so that they can continue to serve you. To this end we continue with increased hygiene protocols within our facilities and with our delivery fleet. Where required by local Executive Orders or similar local government directives, we are requiring our employees and asking our customers to comply with any mask wearing requirements, subject to any medical condition exceptions that may apply. We are in contact with the manufacturers we represent to ensure they are following similar practices. We have also continued social distancing, to reduce the risk of virus transmission. Our delivery and salespeople who come to your places of business have been instructed to minimize physical contact and adhere to any individual mitigation policies you may have in place.

We will keep a ready supply of HVAC equipment and accessories, air filtration, thermal insulation and fasteners to meet the demands of your operations. We will be there to serve you and work to keep our employees and customers safe.

Thanks again for your business and the opportunity to partner with you in this endeavor!



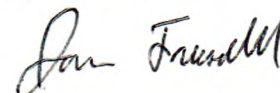
James Truesdell  
Chairman



Robert Brauer  
President  
CEO



William Brauer  
Exec. Vice President  
Chief Technology Officer



Jason Truesdell  
Administrative Officer  
& General Counsel



1218 SOUTH VANDEVENTER AVE. • ST. LOUIS, MISSOURI 63110 • (314) 534-7150 • 1-800-392-8776  
FAX# (314) 534-1816 • info@brauersupply.com • www.brauersupply.com

Insulation Service Center – St. Louis, MO • Jackson, MO • Columbia, MO • O'Fallon, MO • Swansea, IL  
Washington/Union, MO • Joplin, MO • Festus, MO • Springfield, MO • Springfield, IL • Kansas City, KS

