

Since 1881, the people of Brauer Supply have been helping their customers succeed. From the cast-iron heating stoves of the frontier days to modern energy-saving environmental solutions, the Brauer family has combined quality products and talented associates to bring an unparalleled level of services and expertise to contractors and industrial businesses. Today, we proudly serve the business communities in Missouri, Illinois and adjoining areas in Kansas, Oklahoma, Arkansas, Kentucky and Iowa.

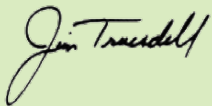
Our focus is on helping you serve your customers and meet your business needs for heating and cooling equipment and supplies, energy-saving air handling and mechanical insulation, complete air and liquid filtration products, and specialty fasteners for dealers, contractors, industrial plants and manufacturing facilities of all sizes.

At Brauer, we provide our customers with state-of-the-art warehousing facilities for immediate product delivery and the convenience of purchase order consolidation. We maintain a staff of product experts to assure you will always receive the latest in product availability and technical expertise. As an additional service we can also provide personal consultation at your office, on the jobsite, or at the plant in order to help you properly identify your requirements.

Brauer Supply's market coverage and reputation in the industry assure that we can provide you the highest quality products, outstanding service, and the complete product availability necessary to reduce your stress and increase your profits.

Brauer has also committed to helping preserve our environment for the benefit of future generations. Our products reduce energy consumption and contribute to indoor air quality and Green Construction processes. We are a proud member of the United States Green Building Council. Many of our sales and management people are accredited LEED Green Associates and are available to help your team in meeting project requirements.

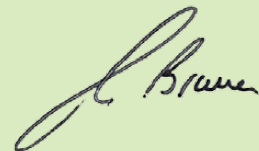
After five generations, the Brauer family is still actively managing the company. The traditional values of integrity and dedication to service established over a century ago still guide our actions. We look forward to serving you!



James Truesdell
President



Bill D. Brauer
Vice President



Bob Brauer
Vice President



The Complete Industrial and HVAC Products Supply House...
Serving Our Customers and The Environment

HEADQUARTERS and INSULATION DIVISION

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St. Louis, MO 63110

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(800) 392-8776

Fax: (314) 534-1816

Insulation Fax: (314) 534-6867

3320 Brown Station Road
Columbia, MO 65202
(573) 442-1171
(800) 322-3120
Fax: (573) 875-0730

1475 Taylor Avenue
Springfield, IL 62703
(217) 544-0265
(888) 544-0265
Fax: (217) 544-0715

1014 Airport Rd.
Festus, MO 63028
(636) 931-8600
(877) 931-8600
Fax: (636) 931-8601

74 S. James St
Kansas City, KS 66118
(913) 281-3100
(877) 589-6838
Fax: (913) 281-3103

3105-A East Elm
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2652 So. Old Orchard Rd.
Jackson, MO 63755
(573) 243-4877
(800) 367-4889
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1231 Tom Ginnever Ave.
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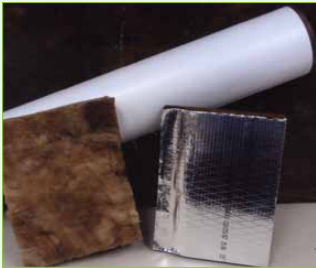
105 Service Street
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1802 Katherine Street
Joplin, MO 64801
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Fax: (417) 624-9602

498 Dubois Valley Dr.
Union, MO 63084
(636) 583-8855
(800) 585-8856
Fax: (636) 583-8266



**Insulation – Mechanical, Industrial, and Air Handling
Heating and Cooling Equipment and Supplies
Specialty Fasteners
Air and Liquid Filtration**



Your Single Source For...

- Heating and Cooling Equipment and Supplies
- Mechanical, Industrial, and Air Handling Insulation and Accessories
- Air and Liquid Filtration
- Specialty Fasteners

**St. Louis Headquarters:
(See Branch Facilities on Back)**

(314) 534-7150

(800) 392-8776

www.brauersupply.com



The Products You Need...



Warehousing

It all begins here! 100,000 square feet of warehouse facilities, featuring fourteen loading docks for shipping and receiving, a spacious city counter area for customers' on-site purchasing, and modern materials handling equipment. This comprehensive headquarters is located in St. Louis' Central West End, just between Interstate 64 and Interstate 44, and easily accessible from all areas.

We also feature a completely staffed insulation sales office and separate warehouse, providing the most complete selection of insulating materials in the Midwest.

Serving the Midwest United States, Brauer maintains full service branch locations in the Missouri Cities of Columbia, Springfield, Joplin, Cape Girardeau-Jackson, in the Illinois cities of Springfield and Swansea, and a Kansas City, Kansas location serving that metro area and the surrounding region. These facilities enable Brauer to provide ready access to products for customers in central, southeast and southwest Missouri and adjacent states, as well as north central and southern Illinois. Surrounding the St. Louis metro area are a series of convenient customer service centers in O'Fallon, Union, and Festus, Missouri.

With thousands of square feet of warehouse space, and twelve locations, inventory management is key to our business. Making sure the products our customers need are in stock and easily accessible is our main concern. This means you can invest your time in your main business and leave the worrying to us.



Distribution

Having an efficient warehouse network is only part of the Brauer service. Our customers need products delivered on time. That is why we place a special emphasis on our delivery services.

We maintain a large fleet of delivery vehicles, operated by experienced, friendly drivers. Our drivers run regular routes in regions surrounding our warehouses, in addition to special runs down major highway arteries. With our convenient central location we can provide quick access to common carriers and deliver when emergency service is needed to areas beyond our normal truck runs.

You can count on Brauer - from your sales representative to the dispatcher - to do everything possible to meet all of your needs.



Handling Your Order

Information! Today, more than ever, it is a vital part of every successful business. Our experienced personnel, trained in-depth on our entire product line and supported by individual product managers, are always available to handle your inquiries.

We are a pioneer in the local industry with regard to computerization and automation, once again upgrading our Management Information System to provide enhanced capability for customer service. Additionally, we have updated our website to include links to product information that will allow for timely submittal to your customers.

The Service You Demand...

That means we will handle your orders accurately and promptly. With our on-line system, we can provide up-to-the-minute inventory balances and readily reference pricing and credit information.

Well trained personnel and the latest in technology guarantees that the information you need is always just a phone call or click (www.brauersupply.com) away.



Unparalleled Customer Service!

What makes everything we offer really work for our customers---our extensive inventories, efficient delivery service, and state-of-the-art information systems and order processing, is the friendly, knowledgeable attention we provide.

Brauer's sales representatives are highly experienced in all of our product fields. Many have worked their way up through our various departments. They understand all of the services we provide and how all of those services can best benefit you. They will be happy to visit you at your plant or job site to help you find the solutions you need. Our salespeople are backed by product managers who are in regular contact with the manufacturers we represent. A complete training center at Brauer serves not only to keep our people abreast of the latest product information, but often hosts special classes for our customers to learn about the latest technologies and techniques to help you meet the needs of YOUR customers.



Product Areas

Brauer Supply Company, with its tremendous inventory of parts and materials, is recognized as the complete heating and air conditioning supply house. Products include the latest in energy-saving units, fittings, sheet metal, controls, and numerous additional items needed to adapt to any new or existing system.

Our Insulation Division is designed to serve as the business partner to the insulation contractor with complete lines of insulating materials and accessories.

Power and process industries, mechanical contractors, and those responsible for the maintenance and upgrading of commercial and institutional buildings will also find industrial materials and know-how at Brauer Supply.

For over 50 years, Brauer has been a major supplier of specialty fasteners with an emphasis on blind rivets, threaded inserts, and self-drilling screws. Offering unique tool repair services and an extensive inventory of fastener products, Brauer's specialists can help you select the proper parts to meet your unique requirements.



Brauer was the first distributor in the nation for fiberglass disposable air filters in the 1930's. Today, Brauer is the complete air filter supply house. We feature such items as bag filters, deep pleated filters, polyester products, fiberglass disposables, cartridge filters, and specialty medias. Whatever the size or type, you will find Brauer your source for ready availability and prompt delivery. We are also your source for liquid and process filtration.

Brauer Supply Company carries over 7,000 different items in its multi-million dollar inventory. It is most likely that many of the items you are currently purchasing from diverse sources can be picked up or delivered in one stop at Brauer. Many of our products are selected for compatibility with the goals of the Green Building movement. Partner with us as we work to protect our environment!

We invite you to give us a call at 314-534-7150 or at 1-800-392-8776 or click www.brauersupply.com for a comprehensive catalog providing detailed information on all the products we carry - absolutely free.

Brauer Supply Company

Brauer Supply Company, for over a century, has been a full line stocking Distributor providing prompt and courteous customer service while providing high quality products. We operate the following four divisions: Heating & Air Conditioning (HVAC), Air and Liquid Filtration, Specialty Fasteners, and Mechanical/ Industrial/ and Air Handling Insulation.

AIR AND LIQUID FILTRATION DIVISION

Products From Quality Manufacturers Such as Airguard, Koch, Flanders, Filtration Systems & Smith

Air Purification Systems
Anti-Clog Tablets
Automatic Roll Filters
Bag Filters – Fiberglass & Synthetic
Cartridge Filters
Disposable Filters–Fiberglass & Polyester
Dust Collector Cartridge Filters
Filter Service Frames
Filtrate Filters – 3M
HEPA Filtration
High Efficiency Mini-Pleat Filters
High Efficiency Rigid Cell Filters
Liquid Filtration Products - Harmsco
Odor Absorbing Carbon Filters
Paint Arrestor Filters
Paint Arrestor Products – Spra-Gard
Permanent Metal & Foam Filters
Pleated Filters – Standard Capacity
Pleated Filters –High Capacity
Pleated Filters – High Temperature
Polyester Media Pads & Bulk Rolls
Ring Panel Filters –Link Filters
Self Supported Pocket Filters
Sheaves & Pulleys
Side Access & Vee Bank Units
Slip-on Filter Sleeves
UV Lights–Ultravation, General Aire
V-Belts – Goodyear & Fenner
Water Purification Products – Everpure

SPECIALTY FASTENERS

Products From Quality Manufacturers Such as Pop, AVK, Brynolf, Surebonder, Sioux, Sherex & Atlas

Air Tools & Hydraulic Tools
Compressors
Corrosion Protection Coatings
Hot Melts
Monobolts/Rivets – Cherry
Nutsert – Thin Sheet
Painted Rivets – Special Finish
Rive Drill
Rivet Nuts – AK, AL, CAK & CAL
Rivet Tooling and Repair Parts – Pop
Rivets – Bulbex
Rivets – Pop – Division Emhart
Self Drilling Screws – Atlas
Self Drilling Screws – Brynolf
Strut – Rod & Accessories
Stud Welding
T-Lock Rivets – Avdel
T-Nuts/Weld Nuts – Stafast Products
Thread Forming/Cutting Screws
Threaded Inserts – Sherex
Threaded Inserts – AVK
Tools & Parts – AVK
Tools & Parts – Avdel
Tools & Parts – Pop Rivet
Tools & Parts – Sioux

HVAC DIVISION

Accessory Items – DiversiTech
Booster Fans
Brackets – Basset
Chimney Covers – Hy-C
Coil Cleaner
Condensing Pad – Cladlight, E-Lite
Connector & Hardware – Cain
Controls – Field
Controls – White Rodgers
Copper Fittings
Dryer Box
Duct Board Kerfing Tools
Egg Crate Panel
Electronic Air Cleaner – Trion
Fans– S&P
Fastening Sysytems – Gripnail
Fiberglass Duct Liner & Adhesives
Fiberglass Duct Wrap
Fittings – Air Tite
Fittings – Black Iron
Flexible Duct – Aluminum
Flexible Duct – Insulated – Quietflex
Flexible Duct – Non-Insulated - Thermafex
Flexible Gas Connectors - Dormont
Galvanized Pipe & Fittings - Midwest Duct
Galvanized Sheets
Gas Vent & Chimney - Selkirk
Geothermal Units
Hand Tools & Zip-in Screws - Malco
Heating & AC Equipment - Heil/Arcoaire
Humidifiers - General
HVAC Parts
Laundra Vents - Builders Best
Line Sets - Cerro
Machinery - Flagler
Machinery - Roper-Whitney
Machinery - Tennsmith
Machinery - Tin Knocker
Media Air Cleaner - Trion
Mini-Splits - Perfect Aire
Motors - Wagner & Fast
PTACs - Perfect Aire
PVC Pipe & Fittings
Refrigerant - R22 & R410A & 421A
Refrigeration Products - Ritchie
Registers & Grilles - Continental
Return Air Panning - Thermo-Pan
Smoke Detectors - Duct - Apollo Air
Snips - Midwest, Malco
Solder - Harris
Space Heaters, Wall Furnaces & Fireplaces - Empire
Staplers & Staples - Bostitch
Thermostat Wire - Honeywell
Thermostats - Pro-1
Thermostats & Zone Controls - EWC
Thermostats & Zone Controls - White Rodgers
Unit Heaters - ADP

INSULATION DIVISION

Fiberglass Products by Knauf & Certainteed

Pipe Covering with ASJ+
Industrial Board
Duct Wrap
Pipe and Tank
High Temp Blanket & Panel
Equipment Insulation
Duct Liner
Duct Board
Flexible Duct
Fiberglass Fittings

Elastomeric & Polyethelene Rubber Insulation Products by Armacell

Elastomeric Pipe, Sheet, Roll
Self Seal Elastomeric Pipe, Sheet, Roll
Polyethelene Pipe
White Rubber
Non-Halogen Rubber
High Temperature Rubber

Mineral Wool Products by IIG, Roxul, Rock Wool

Pipe Covering
Pipe and Tank Wrap
Industrial Board
Metal Mesh Blanket

Ceramic/Fire Barrier Blanket/Boards by Unifrax

Unifrax Firewrap
Plenum Shield
Ceramic Fiber Blanket
DPS Wrap

Calcium Silicate/Perlite Specialty Saddles

Pipe Covering and Block

Fittings, Jacketings & Shields by Proto, ITW RPR & Buckaroo

PVC Fittings & Jacketing
Aluminum Fittings & Jacketing
Armafix Pipe Hangers
Fiberglass Fittings
Calcium Silicate/Perlite Specialty Saddles

Supports by Buckaroo

For Fiberglass, Wood

Miscellaneous

Adhesives, Mastics, and Coatings
Tapes-foil, Cloth, PVC, FSK, ASJ, ASJ+
Insulation Hangers and Weld Pins
Insulation Cements
Canvas, Rewettable Glass Cloth
GlasFab
Caulk/Sealants
Insulational Knives and Tools
3M Safety Products